# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 28, 2016

# **KLA-TENCOR CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 000-09992 (Commission File Number) 04-2564110 (I.R.S. Employer Identification No.)

One Technology Drive, Milpitas, California (Address of principal executive offices)

95035 (Zip Code)

Registrant's telephone number, including area code: (408) 875-3000

(Former name or former address, if changed since last report)

Check	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

On January 28, 2016, KLA-Tencor Corporation issued a press release announcing, and furnished a letter to stockholders disclosing, selected operating results for its second quarter of fiscal year 2016 and for the six months then ended. A copy of the press release is furnished as Exhibit 99.1, and a copy of the letter to stockholders is furnished as Exhibit 99.2, to this Current Report on Form 8-K.

The information in Item 2.02 of this Current Report on Form 8-K and the exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities under that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

The following exhibit is furnished herewith:

Exhibit No.	Description
99.1	Text of press release furnished by KLA-Tencor Corporation dated January 28, 2016
99.2	Text of letter to stockholders furnished by KLA-Tencor Corporation on January 28, 2016

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## KLA-TENCOR CORPORATION

Date: January 28, 2016 /s/ Bren D. Higgins By:

Name:

Bren D. Higgins Executive Vice President and Chief Financial Officer Title:

# EXHIBIT INDEX

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99.2	Text of letter to stockholders furnished by KLA-Tencor Corporation on January 28, 2016

Exhibit 99.1

### FOR IMMEDIATE RELEASE

**Investor Relations:** 

Ed Lockwood Sr. Director, Investor Relations (408) 875-9529 ed.lockwood@kla-tencor.com Media Relations:

Cathy Silva Corporate Communications Manager (408) 875-7042 cathy.silva@kla-tencor.com

#### KLA-TENCOR REPORTS FISCAL 2016 SECOND QUARTER RESULTS

MILPITAS, Calif., January 28, 2016 - KLA-Tencor Corporation (NASDAQ: KLAC) today announced operating results for its second quarter of fiscal year 2016, which ended on December 31, 2015, and reported GAAP net income of \$152 million and GAAP earnings per diluted share of \$0.98 on revenues of \$710 million.

	GAAP Results			
		Q2 FY 2016	Q1 FY 2016	Q2 FY 2015
Revenues		\$ 710 million	\$ 643 million	\$ 676 million
Net Income		\$ 152 million	\$ 105 million	\$ 20 million
Earnings per Diluted Share		\$ 0.98	\$ 0.66	\$ 0.12
	Non-GAAP Results			
		Q2 FY 2016	Q1 FY 2016	Q2 FY 2015
Net Income		\$ 162 million	\$ 112 million	\$ 113 million
Earnings per Diluted Share		\$ 1.04	\$ 0.71	\$ 0.68

A reconciliation between GAAP operating results and non-GAAP operating results is provided following the financial statements that are part of this release. Non-GAAP results include the impact of stock-based compensation, but exclude the impact of acquisitions, restructuring, severance and other related charges, merger-related charges, and debt extinguishment loss and recapitalization charges.

In light of the pending merger transaction with Lam Research Corporation, KLA-Tencor will discontinue conducting quarterly earnings conference calls to discuss financial results, but instead publish a quarterly stockholder letter and other supplemental data on the Investor Relations section of the KLA-Tencor website.

#### About KLA-Tencor:

KLA-Tencor Corporation, a leading provider of process control and yield management solutions, partners with customers around the world to develop state-of-the-art inspection and metrology technologies. These technologies serve the semiconductor, LED and other related nanoelectronics industries. With a portfolio of industry-standard products and a team of world-class engineers and scientists, the company has created superior solutions for its customers for nearly 40 years. Headquartered in Milpitas, California, KLA-Tencor has dedicated customer operations and service centers around the world. Additional information may be found at www.kla-tencor.com. (KLAC-F)

#### **Use of Non-GAAP Financial Information**:

The non-GAAP and supplemental information provided in this press release is a supplement to, and not a substitute for, KLA-Tencor's financial results presented in accordance with United States GAAP.

To supplement KLA-Tencor's condensed consolidated financial statements presented in accordance with GAAP, the company provides certain non-GAAP financial information, which is adjusted from results based on GAAP to exclude certain costs and expenses, as well as other supplemental information. The non-GAAP and supplemental information is provided to enhance the user's overall understanding of KLA-Tencor's operating performance and its prospects in the future. Specifically, KLA-Tencor believes that the non-GAAP information provides useful measures to both management and investors regarding financial and business trends relating to KLA-Tencor's financial performance by excluding certain costs and expenses that the company believes are not indicative of its core operating results. The non-GAAP information is among the budgeting and planning tools that management uses for future forecasting. However, because there are no standardized or generally accepted definitions for most non-GAAP financial metrics, definitions of non-GAAP financial metrics (for example, determining which costs and expenses to exclude when calculating such a metric) are inherently subject to significant discretion. As a result, non-GAAP financial metrics may be defined very differently from company, or even from period to period within the same company, which can potentially limit the usefulness of such information to an investor. The presentation of non-GAAP and supplemental information is not meant to be considered in isolation or as a substitute for results prepared and presented in accordance with United States GAAP.

# KLA-Tencor Corporation Condensed Consolidated Unaudited Balance Sheets

(In thousands)	Dece	December 31, 2015		ne 30, 2015
ASSETS				
Cash, cash equivalents and marketable securities	\$	2,241,425	\$	2,387,111
Accounts receivable, net		427,115		585,494
Inventories		691,786		617,904
Other current assets		324,379		314,067
Land, property and equipment, net		292,393		314,591
Goodwill		335,205		335,263
Purchased intangibles, net		6,934		11,895
Other non-current assets	<u></u>	253,279		259,687
Total assets	<u>\$</u>	4,572,516	\$	4,826,012
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	122,314	\$	103,342
Deferred system profit		131,848		148,691
Unearned revenue		63,587		71,335
Current portion of long-term debt		_		16,981
Other current liabilities		540,581		661,414
Total current liabilities		858,330		1,001,763
Non-current liabilities:				
Long-term debt		3,131,676		3,173,435
Unearned revenue		49,360		47,145
Other non-current liabilities		167,525		182,230
Total liabilities		4,206,891		4,404,573
Stockholders' equity:				
Common stock and capital in excess of par value		416,144		474,374
Accumulated deficit		_		(12,362)
Accumulated other comprehensive income (loss)		(50,519)		(40,573)
Total stockholders' equity		365,625		421,439
Total liabilities and stockholders' equity	\$	4,572,516	\$	4,826,012

# KLA-Tencor Corporation Condensed Consolidated Unaudited Statements of Operations

	Th	ree months en	ded De	cember 31,	S	ix months end	ed Dec	cember 31,
(In thousands, except per share amounts)		2015		2014		2015		2014
Revenues:								
Product	\$	527,780	\$	503,884	\$	988,519	\$	980,482
Service		182,465		172,473		364,370		338,776
Total revenues		710,245		676,357		1,352,889		1,319,258
Costs and expenses:								
Costs of revenues		280,980		283,213		551,224		571,680
Engineering, research and development		118,272		133,557		238,215		277,194
Selling, general and administrative		96,532		104,873		188,195		206,517
Interest expense and other, net		28,986		29,313		55,481		39,459
Loss on extinguishment of debt and other, net				131,669				131,669
Income (loss) before income taxes		185,475		(6,268)		319,774		92,739
Provision for (benefit from) income taxes		33,268		(26,536)		62,670		238
Net income	\$	152,207	\$	20,268	\$	257,104	\$	92,501
Net income per share:								,
Basic	\$	0.98	\$	0.12	\$	1.65	\$	0.56
Diluted	\$	0.98	\$	0.12	\$	1.64	\$	0.56
Cash dividends declared per share (including a special cash dividend of \$16.50 per share declared during								
the three months ended December 31, 2014)	\$	0.52	\$	17.00	\$	1.04	\$	17.50
Weighted-average number of shares:								
Basic		155,252		164,036		156,036		164,440
Diluted		155,996		165,317		156,971		165,950

# KLA-Tencor Corporation Condensed Consolidated Unaudited Statements of Cash Flows

		onths ended other 31,
(In thousands)	2015	2014
Cash flows from operating activities:		
Net income	\$ 152,207	\$ 20,268
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	16,529	18,901
Asset impairment charges	358	
Loss on extinguishment of debt and other, net		131,669
Non-cash stock-based compensation expense	11,325	14,848
Excess tax benefit from equity awards	(1,382)	(565)
Net gain on sales of marketable securities and other investments Changes in assets and liabilities	(25)	(281)
Decrease (increase) in accounts receivable, net	32.098	(200,282)
Decrease (increase) in inventories	(36,668)	10,702
Increase in other assets	(38,044)	(79,856)
Increase in other assets  Increase in accounts payable	15,047	478
Increase (decrease) in deferred system profit	(2,339)	79,285
Increase (decrease) in other liabilities	(48,782)	15,917
	100,324	11,084
Net cash provided by operating activities  Cash flows from investing activities:	100,324	11,084
Capital expenditures, net	(7,938)	(12,783)
Proceeds from sale of assets	1,215	(12,703)
Purchases of available-for-sale securities	(281,503)	(469,416)
Proceeds from sale of available-for-sale securities	284.734	709,123
Proceeds from maturity of available-for-sale securities	141,362	248,035
Purchases of trading securities	(16,738)	(16,999)
Proceeds from sale of trading securities	20,036	17,807
Net cash provided by investing activities	141,168	475,767
Cash flows from financing activities:		1,2,1,1
Proceeds from issuance of debt, net of issuance costs	_	3,224,906
Repayment of debt	(20,000)	(877,367)
Issuance of common stock	21,908	24,726
Tax withholding payments related to vested and released restricted stock units	(495)	(632)
Common stock repurchases	(39,119)	(141,521)
Payment of dividends to stockholders	(81,380)	(2,796,739)
Excess tax benefit from equity awards	1,382	565
Net cash used in financing activities	(117,704)	(566,062)
Effect of exchange rate changes on cash and cash equivalents	(894)	(5,607)
Net increase (decrease) in cash and cash equivalents	122,894	(84,818)
Cash and cash equivalents at beginning of period	763,697	669,683
	\$ 886,591	
Cash and cash equivalents at end of period	<u>\$ 886,391</u>	\$ 584,865
Supplemental cash flow disclosures:	<b></b>	
Income taxes paid, net	\$ 51,631	\$ 37,368
Interest paid	\$ 56,711	\$ 33,092
Non-cash activities:	Ф 2.252	0 2002
Purchase of land, property and equipment - investing activities	\$ 2,253 \$ —	\$ 3,962 \$ 12,589
Unsettled common stock repurchase - financing activities	*	\$ 12,589 \$ 42,829
Dividends payable - financing activities	\$ 20,284	\$ 42,829

# Condensed Consolidated Unaudited Supplemental Information (In thousands, except per share amounts)

# Reconciliation of GAAP Net Income to Non-GAAP Net Income

		Three months ended					Six months ended				
			ember 31, 2015	Sep	otember 30, 2015	De	cember 31, 2014	De	cember 31, 2015	De	cember 31, 2014
GAAP net income		\$	152,207	\$	104,897	\$	20,268	\$	257,104	\$	92,501
Adjustments to reconcile GAAP net income to non-GAAP net income											
Acquisition-related charges	a		1,309		3,581		3,832		4,890		7,830
Restructuring, severance and other related charges	b		1,742		7,066		3,299		8,808		7,356
Merger-related charges	c		8,820		_		_		8,820		_
Debt extinguishment loss and recapitalization charges	d		_		_		134,147		_		134,147
Income tax effect of non-GAAP adjustments	e		(2,321)		(3,348)		(48,720)		(5,669)		(50,259)
Non-GAAP net income		\$	161,757	\$	112,196	\$	112,826	\$	273,953	\$	191,575
GAAP net income per diluted share		\$	0.98	\$	0.66	\$	0.12	\$	1.64	\$	0.56
Non-GAAP net income per diluted share		\$	1.04	\$	0.71	\$	0.68	\$	1.75	\$	1.15
Shares used in diluted shares calculation			155,996		157,984		165,317		156,971		165,950

### Pre-tax impact of items included in Condensed Consolidated Unaudited Statements of Operations

Three months ended December 31, 2015		quisition ed charges	seve	ructuring, rance and er related harges		er-related narges	l reca	Debt nguishment oss and pitalization charges	GA	tal pre-tax AP to non- GAAP justments
Costs of revenues	S	663	\$	470	\$	67	\$	_	\$	1,200
Engineering, research and development	Ψ	_	Ψ	479	Ψ	_	Ψ	_	Ψ	479
Selling, general and administrative		646		793		8,753		_		10,192
Total in three months ended December 31, 2015	\$	1,309	\$	1,742	\$	8,820	\$	_	\$	11,871
Three months ended September 30, 2015	<del></del>									
Costs of revenues	\$	2,285	\$	2,770	\$	_	\$	_	\$	5,055
Engineering, research and development		650		1,010		_		_		1,660
Selling, general and administrative		646		3,286						3,932
Total in three months ended September 30, 2015	\$	3,581	\$	7,066	\$		\$		\$	10,647
Three months ended December 31, 2014										
Costs of revenues	\$	2,577	\$	_	\$	_	\$	_	\$	2,577
Engineering, research and development		700		1,289		_		_		1,989
Selling, general and administrative		555		2,010		_		2,478		5,043
Loss on extinguishment of debt and other, net								131,669		131,669
Total in three months ended December 31, 2014	\$	3,832	\$	3,299	\$		\$	134,147	\$	141,278

To supplement our condensed consolidated financial statements presented in accordance with GAAP, we provide certain non-GAAP financial information, which is adjusted from results based on GAAP to exclude certain costs and expenses, as well as other supplemental information. The non-GAAP and supplemental information is provided to enhance the user's overall understanding of our operating performance and our prospects in the future. Specifically, we believe that the non-GAAP information provides useful measures to both management and investors regarding financial and business trends relating to our financial performance by excluding certain costs and expenses that we believe are not indicative of our core operating results. The non-GAAP information is among the budgeting and planning tools that management uses for future forecasting. However, because there are no standardized or generally accepted definitions for most non-GAAP financial metrics, definitions of non-GAAP financial metrics (for example, determining which costs and expenses to exclude when calculating such a metric) are inherently subject to significant discretion. As a result, non-GAAP financial metrics may be defined very differently from company to company, or even from period to period within the same company, which can potentially limit the usefulness of such information to an investor. The presentation of non-GAAP and supplemental information is not meant to be considered in isolation or as a substitute for results prepared and presented in accordance with United States GAAP.

- a. Acquisition-related charges includes amortization of intangible assets associated with acquisitions. Management believes that the expense associated with the amortization of acquisition related intangible assets is appropriate to be excluded because a significant portion of the purchase price for acquisitions may be allocated to intangible assets that have short lives, and exclusion of these expenses allows comparisons of operating results that are consistent over time for both KLA-Tencor's newly acquired and long-held businesses. Management believes excluding these items helps investors compare our operating performance with our results in prior periods as well as with the performance of other companies.
- b. Restructuring, severance and other related charges include costs associated with employee severance and other exit costs, impairment of certain long-lived assets.

  Management believes excluding these items helps investors compare our operating performance with our results in prior periods as well as with the performance of other companies.
- c. Merger-related charges that are directly related to the pending merger between KLA-Tencor and Lam as announced on October 21, 2015. Charges primarily includes costs for advisory services, appraisals, legal services, employee-related expense and auditing services. Management believes that it is appropriate to exclude these items as they are not indicative of ongoing operating results and therefore limit comparability and excluding these items helps investors compare our operating performance with our results in prior periods as well as with the performance of other companies.
- d. Debt extinguishment loss and recapitalization charges include a pre-tax loss on early extinguishment of debt related to the 6.900% Senior Notes due in 2018, net and certain other expenses incurred in connection with the leveraged recapitalization plan which was completed in the second quarter of fiscal year ended June 30, 2015.
  Management believes that it is appropriate to exclude these items as they are not indicative of ongoing operating results and therefore limit comparability and excluding these items helps investors compare our operating performance with our results in prior periods as well as with the performance of other companies.
- e. Income tax effect of non-GAAP adjustments includes the income tax effects of the excluded items noted above. Management believes that it is appropriate to exclude the tax effects of the items noted above in order to present a more meaningful measure of non-GAAP net income.



Filed by KLA-Tencor Corporation Pursuant to Rule 425
Under the Securities Act of 1933, as amended
And Deemed Filed Pursuant to Rule 14a-12
Under the Securities Exchange Act of 1934, as amended
Subject Company: KLA-Tencor Corporation
Commission File No.: 000-09992

#### KLA-Tencor - Second Quarter Fiscal Year 2016 Stockholder Letter

- · New orders of \$910 million, a sequential increase of 26%, finishing above the range of guidance, and recording the third highest quarterly result in the company's history;
- Shipments of \$735 million, a sequential increase of 16%, and finishing at the upper end of the range of guidance;
- Revenue of \$710 million, a sequential increase of 11% and at the upper end of the range of guidance;
- GAAP Gross Margin of 60.4%, and GAAP Operating Margin of 30.2%; Non-GAAP Gross Margin of 60.6%, and non-GAAP Operating Margin of 31.9%; and
- GAAP Earnings per Share of \$0.98 and Non-GAAP Earnings per Share of \$1.04. Non-GAAP Earnings per Share would have been above the range of guidance or \$0.99 per share at the guided tax rate of 22%.

This letter includes certain GAAP and non-GAAP financial measures. Refer to the caption "Reconciliation of GAAP and Non-GAAP financial measures" for the reconciliation as well as other supplemental information.

#### Dear Stockholders:

KLA-Tencor performed well in the second quarter of fiscal year 2016, with the company delivering results above the guided range for bookings and non-GAAP earnings per share, and with shipments and revenue finishing at the top end of the range of guidance, demonstrating our market leadership, the strength of our business model, and solid operational execution.

A key highlight in the quarter was the news on October 21, 2015 that KLA-Tencor and Lam Research Corporation have entered into a merger agreement, subject to regulatory and stockholder approval among other customary conditions. This is a significant event for both companies, and once closed, we expect this transaction to create unmatched capability in process and process control. We are very excited about this transaction as it creates unprecedented opportunity for the combined companies to partner with our customers and create new capabilities to help them address the increasingly more complex scaling challenges they are facing at the leading edge, enabling our customers' success, creating opportunity for our employees, and driving stockholder value.

#### **December Quarter Bookings and Customer Highlights**

Our December quarter results demonstrate that KLA-Tencor is executing it's strategies at a high level. New orders grew 26% sequentially to \$910 million for the third highest quarterly gross bookings result in the company's history. It should be noted that we shipped our first evaluation unit of the new "GEN 5" broadband plasma optical inspection platform in the December quarter, but the Q2 order results did not include any GEN 5 bookings. We expect to begin taking initial orders for GEN 5 in the current quarter, and ship multiple GEN 5 units in the first half of calendar 2016.

New order demand was strong across each of our end markets.

Orders from Memory customers were 48% of new systems orders in December, and up strongly on a sequential basis both in terms of percentage of total orders, and absolute dollars compared with the September quarter, with the majority of the demand focused on DRAM investment.

Foundry customers contributed 36% of new systems orders in Q2. The Foundry bookings profile in the December quarter featured strong demand across our product portfolio to support leading edge development as customers prepare to ramp 10

nanometer capacity in the second half of calendar 2016, consistent with our expectations for the timing of the 10-nanometer ramp. In addition, demand for 28 nanometer capacity fill-in projects continues to be robust, as Chinese customers invest in capacity to support local market demand.

Logic was 16% of new systems orders in December, and up sequentially from the September quarter.

In terms of the distribution of orders by product group, Wafer Inspection was approximately 53% of new systems orders in Q2. Orders from the Patterning Group, which includes our mask inspection business, were approximately 24% of orders in December. The Service business contributed 20% of total bookings in the quarter, and non-Semi was approximately 3%.

These results affirm KLA-Tencor's ongoing focus on providing superior value to customers both in terms of meeting market requirements with our latest generation inspection and metrology systems and delivering superior competitive offerings.

As we look ahead over the next several quarters, we expect continued order momentum and high levels of business activity, highlighted by strong customer acceptance of new products. Given our record backlog and with the contribution from these new products, we are expecting solid sequential growth in revenue and earnings in the first half of calendar 2016 compared with the second half of calendar 2015. These will also be key factors in what we are planning to be a growth year for KLA-Tencor in 2016, against a backdrop of overall WFE investment that is expected to be flat to down low-single digits compared with calendar year 2015.

#### Financial Highlights

Revenue was \$710 million in the quarter, a sequential increase of 11%, and at the upper end of the range of guidance.

Non-GAAP Gross Margin in the quarter finished strong at 60.6%, with upside driven by a number of factors, including a favorable product mix, lower installation and warranty expenses, and lower costs associated with new product introduction than originally modeled for the quarter.

Non-GAAP Operating Margin was 31.9% in the quarter, and total non-GAAP Operating Expenses were \$204 million, finishing below the expected range of \$205 million to \$210 million. Non-GAAP Operating Expenses in the December quarter were approximately \$27 million lower than the December quarter of 2014. The lower operating expense levels we are seeing today are the result of the strategic reorganization we executed over the course of the last calendar year. We expect quarterly operating expense levels to be in a range of \$205 to \$210 million over the near term.

Our effective tax rate was 18% in the quarter, below our long-term planning rate of 22% primarily due to the permanent reinstatement of the R&D tax credit in the United States.

Non-GAAP Net Income for the December quarter was \$162 million or \$1.04 per fully diluted share. Non-GAAP Earnings per share would have been \$0.99 at the tax planning rate of 22%. We ended the quarter with 156 million fully diluted shares outstanding.

Total Shipments in Q2 were \$735 million and at the upper end of the range of guidance. We ended Q2 with a record \$1.5 billion of total backlog, comprised of \$1.2 billion of shipment backlog, or orders that have not yet shipped to customers and expect to ship over the next 6 to 9 months, and \$238 million of revenue backlog, or products that have been shipped and invoiced, but have not yet been signed off by customers.

Cash flow from operations was \$100 million in the quarter, and we ended the quarter with \$2.2 billion in cash and investments.

#### March 2016 Guidance

Looking ahead to the March quarter, we expect another quarter of solid demand, and we are encouraged by how well KLA-Tencor is positioned with new products and key enabling technologies to help support our customers' growth strategies at the leading edge.

March quarter shipments are expected to be in the range of \$720 million to \$800 million, revenue is expected to be in the range of \$690 million to \$750 million, with non-GAAP earnings per diluted share in the range of \$0.86 per share to \$1.06 per share. GAAP earnings per diluted share is expected to be in the range of \$0.83 per share to \$1.01 per share.

In conclusion, given our market leadership, new products, growing service revenue, and with the benefit of our leaner cost structure, KLA-Tencor is well positioned for strong relative performance as we move forward in 2016, in terms of growth and earnings power.

Sincerely,

Rick Wallace, President and CEO

Bren Higgins, Executive Vice President and CFO

#### Forward-Looking Statements

Statements in letter other than historical facts, such as statements regarding: bookings for our GEN 5 product in the first half of calendar 2016; expectation around solid sequential growth in revenue and earnings in the first half of calendar 2016, WFE investment, customer order momentum, levels of business activity, customer acceptance of our products and our growth in calendar 2016; and our shipments, revenues and non-GAAP earnings per diluted share for the third quarter of fiscal 2016, are forward-looking statements, and are subject to the Safe Harbor provisions created by the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on current information and expectations, and involve a number of risks and uncertainties. Actual results may differ materially from those projected in such statements due to various factors, including but not limited to: our proposed merger with Lam may not close and if it does not close we may not receive the expected benefits of the merger, such as scale and breadth of critical technologies and better financial performance for our stockholders; our stockholders and the Lam stockholders may not support the planned merger; the demand for semiconductors; the financial condition of the global capital markets and the general macroeconomic environment; new and enhanced product and technology offerings by competitors; cancellation of orders by customers; the ability of KLA-Tencor's research and development teams to successfully innovate and develop technologies and products that are responsive to customer demands; KLA-Tencor's ability to successfully manage its costs; market acceptance of KLA-Tencor's existing and newly issued products; changing customer demands; and industry transitions. For other factors that may cause actual results to differ materially from those projected and anticipated in forward-looking statements in this letter, please refer to KLA-Tencor's Annual Report on Form 10-K for the year ended June 30, 2015, Quarterly Report on Fo

#### Additional Information and Where to Find It

This stockholder letter does not constitute an offer to sell or the solicitation of an offer to buy any securities, or a solicitation of any vote or approval, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. In connection with the proposed merger, Lam Research filed with the SEC a registration statement on Form S-4, which the SEC declared effective on January 13, 2016, that includes a joint proxy statement of Lam Research and KLA-Tencor and that also constitutes a prospectus of Lam Research. BEFORE MAKING ANY VOTING OR INVESTMENT DECISION, WE URGE SECURITY HOLDERS AND INVESTORS TO READ THE JOINT PROXY STATEMENT/PROSPECTUS (INCLUDING ALL AMENDMENTS AND SUPPLEMENTS THERETO) AND OTHER DOCUMENTS FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE, BECAUSE THEY CONTAIN IMPORTANT INFORMATION ABOUT LAM RESEARCH AND KLA-TENCOR AND THE PROPOSED MERGER. You may obtain copies of all documents filed with the SEC regarding this transaction, free of charge, at the SEC's website <a href="https://www.sec.gov">www.sec.gov</a>). In addition, investors and stockholders will be able to obtain free copies of the joint proxy statement/prospectus and other documents filed with the SEC by KLA-Tencor on KLA-Tencor's Investor Relations website (ir.kla-tencor.com) or by writing to KLA-Tencor Corporation, Investor Relations, One Technology Drive, Milpitas, California 95035 (for documents filed with the SEC by KLA-Tencor), or by Lam on Lam's Investor Relations website (investor.lamresearch.com) or by writing to Lam Research Corporation, Investor Relations, 4650 Cushing Parkway, Fremont, CA 94538-6401 (for documents filed with the SEC by Lam).

#### Participants in the Solicitation

KLA-Tencor, Lam, their respective directors, and certain of their respective executive officers, other members of management and employees, may, under SEC rules, be deemed to be participants in the solicitation of proxies from KLA-Tencor and Lam stockholders in connection with the proposed transaction. Information regarding the persons who, under SEC rules, are or may be deemed to be participants in the solicitation of KLA-Tencor and Lam stockholders in connection with the proposed transaction are set forth in the joint proxy statement/prospectus filed with the SEC. You can find more detailed information about KLA-Tencor's executive officers and directors in its definitive proxy statement filed with the SEC on September 24, 2015. You can find more detailed information about Lam's executive officers and directors in its definitive proxy statement filed with the SEC on September 21, 2015.

## Condensed Consolidated Unaudited Supplemental Information

(In thousands)

		As of					
	Dece	ember 31, 2015	Septe	mber 30, 2015	Jui	ne 30, 2015	
Cash and cash equivalents	\$	2,241,425	\$	2,269,447	\$ 2	2,387,111	
Accounts receivable, net	\$	427,115	\$	460,813	\$	585,494	
Net DSO (Shipment)*		53 days		66 days		72 days	
Inventories	\$	691,786	\$	650,496	\$	617,904	
Inventory turns**		1.7x		1.7x		2.1x	
Net cash provided by operating activities	\$	100,324	\$	193,782	\$	317,479	
Capital expenditures, net	\$	7,938	\$	7,341	\$	9,237	
Dividends paid	\$	81,380	\$	101,674	\$	79,653	
Share repurchases	\$	39,119	\$	142,592	\$	167,858	

<sup>\*</sup> DSO = Current net accounts receivable/(current quarter shipments/91 days)

## Distribution of Second Quarter Fiscal Year 2016 System Orders

The distribution of system orders by wafer front-end, segment and region during the second quarter of fiscal year 2016 is shown below in the following tables:

Wafer Front-	End Segment			Region			
Memory	48%	Wafer Inspection	53%	Korea	28%		
Foundry	36%	Patterning	24%	China	25%		
Logic	16%	Service	20%	Taiwan	19%		
		Non-Semi	3%	USA	9%		
				Japan	9%		
				Europe	6%		
				SEA	4%		

<sup>\*\*</sup> Inventory turns = Cost of goods sold/average inventory

### Condensed Consolidated Unaudited Supplemental Information

(In thousands, except per share amounts)

### Reconciliation of GAAP and Non-GAAP financial measures

		For three months ended December 31, 2015										
	GAAP			Restructuring, severance and other related charges (b)	Merger- related charges (c)		Income tax effect of non- GAAP adjustments (e)		Non-GAAP			
Total Revenues	\$710,245	\$ -	_	\$ —	\$		\$		\$ 710,245			
Costs of revenues	280,980	(6)	<u>63</u> )	(470)		(67)			279,780			
Gross Margin	429,265	60	63	470		67		_	430,465			
Engineering, research and development	118,272	_	-	(479)		_		_	117,793			
Selling, general and administrative*	96,532	(6-	<u>46</u> )	(793)		(8,753)			86,340			
Operating expenses	_214,804	(6-	<u>46</u> )	(1,272)		(8,753)	_		204,133			
Income from Operations	214,461	1,3	09	1,742		8,820		_	226,332			
Other income (expense), net	(28,986)	_	-	_		_		_	(28,986)			
Provision for income taxes	_(33,268)							(2,321)	(35,589)			
Net income	\$152,207	\$ 1,3	09	\$ 1,742	\$	8,820	\$	(2,321)	\$ 161,757			
Net income per share	\$ 0.98	\$ 0.0	01	\$ 0.01	\$	0.05	\$	(0.01)	\$ 1.04			
Weighted-average number of shares - diluted	155,996								155,996			
Gross margin %	60.4%	C	0.1%	0.1%	)	— %		— %	60.6%			
Operating margin %	30.2%	0	).2%	0.3%	)	1.2%		— %	31.9%			

<sup>\*</sup> Changes in the Executive Deferred Savings Plan liability is recorded in selling, general and administrative expense in the condensed consolidated statements of operations. The expense (benefit) associated with changes in the liability included in selling, general and administrative expense was \$6.8 million for the three months ended December 31, 2015. Changes in the Executive Deferred Savings Plan assets are recorded as gains (losses), net in selling, general and administrative expense in the condensed consolidated statements of operations. The amount of gains (losses), net included in selling, general and administrative expense was \$6.9 million for the three months ended December 31, 2015.

#### **Condensed Consolidated Unaudited Supplemental Information**

(In thousands, except per share amounts)

### Reconciliation of GAAP and Non-GAAP financial measures

For three months ended September 30, 2015 Restructuring, Income tax Acquisitionseverance and effect of nonrelated other related GAAP GAAP charges (a) charges (b) adjustments (e) Non-GAAP Total Revenues \$642,644 \$ 642,644 Costs of revenues 270,244 (2,285)(2,770)265,189 Gross Margin 372,400 2,285 2,770 377,455 119,943 (1,010)Engineering, research and development (650)118,283 Selling, general and administrative\* 91,663 (646)(3,286)87,731 211,606 206,014 (1,296)(4,296)Operating expenses 160,794 Income from Operations 171,441 3,581 7,066 Other income (expense), net (26,495)(26,495)(29,402)(3,348)(32,750)Provision for income taxes 3,581 7,066 \$ 112,196 \$104,897 (3,348)Net income 0.66 0.02 0.05 (0.02)0.71 Net income per share Weighted-average number of shares - diluted 157,984 157,984 57.9% 0.4% 0.4% 58.7% Gross margin % 0.6% Operating margin % 25.0% — % 1.1% 26.7%

<sup>\*</sup> Changes in the Executive Deferred Savings Plan liability is recorded in selling, general and administrative expense in the condensed consolidated statements of operations. The expense (benefit) associated with changes in the liability included in selling, general and administrative expense was \$(10.2) million for the three months ended September 30, 2015. Changes in the Executive Deferred Savings Plan assets are recorded as gains (losses), net in selling, general and administrative expense in the condensed consolidated statements of operations. The amount of gains (losses), net included in selling, general and administrative expense was \$(10.0) million for the three months ended September 30, 2015.

#### **Condensed Consolidated Unaudited Supplemental Information**

(In thousands, except per share amounts)

#### Reconciliation of GAAP and Non-GAAP financial measures

For three months ended December 31, 2014 Restructuring, extinguishment Income tax Acquisitionseverance and loss and effect of nonrelated other related recapitalization GAAP GAAP charges (a) charges (b) charges (d) adjustments (e) Non-GAAP Total Revenues \$ 676,357 \$ 676,357 (2,577)Costs of revenues 283,213 280,636 Gross Margin 393,144 2,577 395,721 Engineering, research and development 133,557 (700)(1,289)131,568 104,873 (2,010)(2,478)Selling, general and administrative\* (555)99,830 (2,478) 238,430 (1,255)(3,299)231,398 Operating expenses Income from Operations 154,714 3,832 3,299 164,323 2,478 Other income (expense), net (29,313)(29,313)Loss on extinguishment of debt and other, net (131,669)131,669 Benefit from (provision for) income taxes 26,536 (48,720)(22,184)20,268 3,832 3,299 134,147 \$ 112,826 Net income (48,720)0.02 Net income per share \$ 0.12 \$ 0.02 \$ \$ 0.81 \$ (0.29)0.68 Weighted-average number of shares - diluted 165,317 165,317 — % Gross margin % 58.1% 0.4% - % 58.5% Operating margin % 22.9% 0.6% 0.5% 0.4% - % 24.3%

<sup>\*</sup> Changes in the Executive Deferred Savings Plan liability is recorded in selling, general and administrative expense in the condensed consolidated statements of operations. The expense (benefit) associated with changes in the liability included in selling, general and administrative expense was \$6.1 million for the three months ended December 31, 2014. Changes in the Executive Deferred Savings Plan assets are recorded as gains (losses), net in selling, general and administrative expense in the condensed consolidated statements of operations. The amount of gains (losses), net included in selling, general and administrative expense was \$6.2 million for the three months ended December 31, 2014.

#### **Condensed Consolidated Unaudited Supplemental Information**

(In millions, except per share amounts)

#### Reconciliation of Q3 Fiscal Year 2016 Guidance Range

		Low	High
GAAP net income per diluted share		\$ 0.83	\$ 1.01
Acquisition-related charges	a	0.01	0.01
Restructuring, severance and other related charges	b	_	0.01
Merger-related charges	c	0.04	0.06
Income tax effects of above adjustments	e	(0.02)	(0.03)
Effect on net income per diluted share		0.03	0.05
Non-GAAP net income per diluted share		\$ 0.86	\$ 1.06
Weighted-average number of shares - diluted		156.5	156.5

Note: The guidance is as of January 28, 2016 and the merger-related charges represent our best estimate considering the information known as of the date of issuing the guidance. We undertake no responsibility to update the above in light of new information or future events. Refer to Forward-looking statements for important information.

We provide certain non-GAAP financial information and reconciliation of GAAP and non-GAAP financial measures, which are adjusted from results based on GAAP to exclude certain costs and expenses, as well as other supplemental information. The non-GAAP and supplemental information is provided to enhance the user's overall understanding of our operating performance and our prospects in the future. Specifically, we believe that the non-GAAP information provides useful measures to both management and investors regarding financial and business trends relating to our financial performance by excluding certain costs and expenses that we believe are not indicative of our core operating results. The non-GAAP information is among the budgeting and planning tools that management uses for future forecasting. However, because there are no standardized or generally accepted definitions for most non-GAAP financial metrics, definitions of non-GAAP financial metrics (for example, determining which costs and expenses to exclude when calculating such a metric) are inherently subject to significant discretion. As a result, non-GAAP financial metrics may be defined very differently from company to company, or even from period to period within the same company, which can potentially limit the usefulness of such information to an investor. The presentation of non-GAAP and supplemental information is not meant to be considered in isolation or as a substitute for results prepared and presented in accordance with United States GAAP.

- a. Acquisition-related charges includes amortization of intangible assets associated with acquisitions. Management believes that the expense associated with the amortization of acquisition related intangible assets is appropriate to be excluded because a significant portion of the purchase price for acquisitions may be allocated to intangible assets that have short lives, and exclusion of these expenses allows comparisons of operating results that are consistent over time for both KLA-Tencor's newly acquired and long-held businesses. Management believes excluding these items helps investors compare our operating performance with our results in prior periods as well as with the performance of other companies.
- b. Restructuring, severance and other related charges include costs associated with employee severance and other exit costs, impairment of certain long-lived assets.
  Management believes excluding these items helps investors compare our operating performance with our results in prior periods as well as with the performance of other companies.
- c. Merger-related charges that are directly related to the pending merger between KLA-Tencor and Lam as announced on October 21, 2015. Charges primarily includes costs for advisory services, appraisals, legal services, employee-related expenses and auditing services. Management believes that it is appropriate to exclude these items as they are not indicative of ongoing operating results and therefore limit comparability and excluding these items helps investors compare our operating performance with our results in prior periods as well as with the performance of other companies.

- d. Debt extinguishment loss and recapitalization charges include a pre-tax loss on early extinguishment of debt related to the 6.900% Senior Notes due in 2018, net and certain other expenses incurred in connection with the leveraged recapitalization plan which was completed in the second quarter of fiscal year ended June 30, 2015.

  Management believes that it is appropriate to exclude these items as they are not indicative of ongoing operating results and therefore limit comparability and excluding these items helps investors compare our operating performance with our results in prior periods as well as with the performance of other companies.
- e. Income tax effect of non-GAAP adjustments includes the income tax effects of the excluded items noted above. Management believes that it is appropriate to exclude the tax effects of the items noted above in order to present a more meaningful measure of non-GAAP net income.